

## Tea Market Report: Sale 47 of 24th - 25th November 2025

There was improved general demand at steady rates for the 154,539 packages (10.44m/kgs) available in the market with 12.95% remaining unsold.

### Leaf Grades (M2 & M3)

**Offerings:** 82,240 packages (5.43m/kgs) – 11.77% unsold.

#### BP1:

**Best** – Some irregular enquiry at firm to mostly dearer by up to USC48 to USC34 below previous rates.

**Brighter** – Were mostly dearer by up to USC13 to easier by USC8.

**Mediums** – KTDA mediums saw better absorption gaining by up to USC17 to easier by USC3 with plantation mediums advancing by up to USC24 to USC4 below last levels for some lines.

**Lower Medium** – Saw better interest at mostly dearer levels gaining by up to USC14 to easier by USC7.

**Plainer** – Appreciated by up to USC11.

#### PF1:

**Best** – Met irregular absorption and ranged between USC12 above last rates to easier by up to USC6.

**Brighter** – Irregular support ranging between firm to USC6 dearer to easier by a similar margin.

**Mediums** – KTDA mediums were firm to USC10 above last levels to easier by up to USC4 with plantation mediums steady to USC7 dearer.

### Current and Future Fresh Auction Offerings

Country	Sale 47 24 - 25 Nov'25		Sale 47 18 - 19 Nov'24		Sale 48 1 - 2 Dec'25		Sale 49 8 - 9 Dec'25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	106,560	8,188	104,040	11,251	100,000	8,039	101,720	8,960
Uganda	8,480	7,559	10,440	5,460	8,440	7,259	10,380	8,344
Tanzania	0	0	1,639	240	0	0	280	0
Rwanda	6,360	460	3,280	660	6,960	680	8,440	440
Burundi	160	560	400	320	680	575	520	520
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	240	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	16,460	900	41,600	2,040	16,761	860	20,120	780
<b>Total</b>	<b>121,560</b>	<b>17,007</b>	<b>119,799</b>	<b>17,931</b>	<b>116,080</b>	<b>16,553</b>	<b>121,340</b>	<b>18,264</b>
	<b>138,567</b>		<b>137,730</b>		<b>132,633</b>		<b>139,604</b>	

**Lower Medium** – Mostly eased by up to USC9 but select teas were about steady to USC4 above last levels.

**Plainer** – Mostly dearer by up to USC12 with a few select teas shedding by up to USC6.

### DUST Grades (M1)

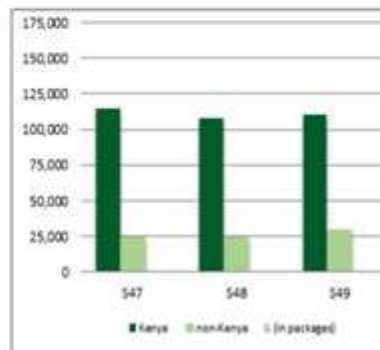
**Offerings:** 54,840 packages (4.10m/kgs) – 14.19% unsold.

#### PDUST:

**Best** – Were dearer by up to USC18.

**Brighter** – More and useful enquiry gaining by up to USC23.

**Mediums** – KTDA mediums appreciated by up to USC16 with plantation mediums irregular ranging between USC4 dearer to easier by up to USC5.



**Lower Medium** – Irregular and varied between firm to USC6 dearer to easier by up to USC5.

**Plainer** – Improved support and advanced by up to USC7.

continued ....

#### DUST1:

**Best** – Met irregular interest and varied between firm to USC12 above previous rates to easier by up to USC6.

**Brighter** – Were dearer by up to USC13 with few select lines USC6 below previous levels.

**Mediums** – KTDA mediums irregularly gained by up to USC21 with plantation mediums advancing by up to USC4 to easier by up to USC12.

**Lower Medium** – With minimal offers sold up to USC5 dearer.

**Plainer** – Saw irregular interest and ranged between mostly dearer by up to USC6 to USC5 below previous levels.

#### Secondary Grades (S1)

**Offerings:** 17,439 packages (0.91m/kgs – 8.49% unsold).

In the Secondary Catalogues, best BPs were firm with others irregular; PFs generally held value with plainer types dearer.

Clean well sorted coloury **Fannings** were steady with similar **DUSTs** firm. **Other Fannings** sold at previous levels while **DUSTs** tended dearer. **BMFs** were readily absorbed.

#### Markets

Strong support prevailed from **Pakistan Packers, Yemen** and other **Middle Eastern countries** with improved enquiry from **Kazakhstan** and other **CIS states**. **Afghanistan** and **Bazaar** maintained participation some improved interest from **Egyptian Packers**. **UK** were more active but selective with some activity from **Russia** and **South Sudan**. **Sudan** were absent with **Local Packers** quiet. **Somalia** maintained participation at the lower end of the market.

### Mombasa Auction Hammer Market Analysis - Sale No 47

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	90%	3.04	3.57	2.65	4.6	3.05	3.68	2.92	3.48	2.95	3.55
2 Below Best	90%	2.47	3.49	1.9	4.92	2.5	3.28	2.25	3.28	2.45	3.26
3 Good	83%	1.68	2.71	1.6	2.93	1.65	2.7	1.65	2.73	1.5	2.5
4 Best Medium	85%	1.47	1.93	1.48	1.82	1.48	1.98	1.44	1.8	1.39	1.5
5 Medium	81%	1.12	1.73	1.38	1.7	1.3	1.98	1.1	1.7	1.1	1.4
6 Lower Medium	92%	0.99	1.47	0.88	1.54	0.97	1.5	1	1.34	0.92	1.1
7 Plain	84%	0.85	1.6	0.87	0.94	0.8	1.6	0.82	1.6	0.85	1.6
Totals	86%	0.85	3.57	0.87	4.92	0.8	3.68	0.82	3.48	0.85	3.55

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	14%	77456	3.05	602127	3.25	221788	3.09	157994	3.16	1059365	3.19
2 Below Best	30%	175068	2.8	1290778	3	590212	2.83	287540	2.86	2343598	2.92
3 Good	32%	314943	1.86	1128524	2.3	792362	1.82	206008	1.84	2441837	2.05
4 Best Medium	9%	64676	1.62	242640	1.62	359992	1.54	12960	1.42	680268	1.58
5 Medium	8%	87628	1.51	224016	1.53	293303	1.42	47076	1.28	652023	1.46
6 Lower Medium	4%	48760	1.08	91621	1.24	133280	1.14	72316	1.02	345977	1.13
7 Plain	2%	17868	0.9	55508	1.17	61916	1.17	39460	1.01	174752	1.11
Totals	100%	786399	2.06	3635214	2.57	2452853	2.04	823354	2.3	7697820	2.32

Courtesy : Tea Brokers East Africa Limited